

Leading at
the Speed of

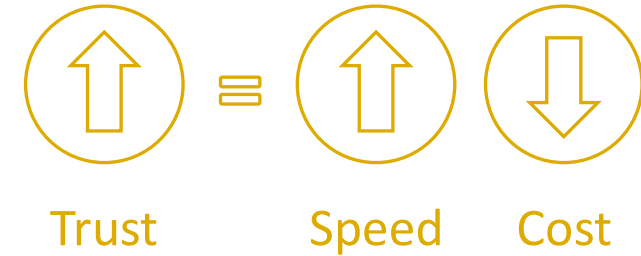
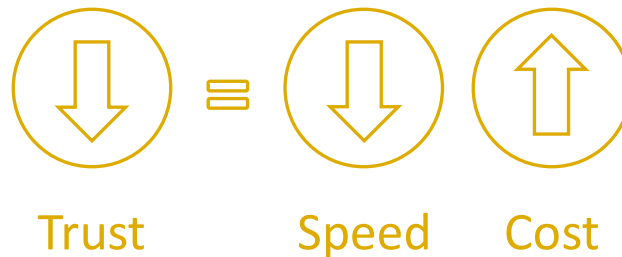
Trust



TRUST IS AT THE FOUNDATION OF ALL RELATIONSHIPS AND CULTURES.

There was a time in the not-so-distant past when trust was considered a “soft” skill within organizations. But today trust is a hard business reality; it is a requirement for organizations that wish to forge meaningful connections with their market, their constituents, and the communities in which they operate.

Water is the vital substance that sustains all life on our planet. When its present, everything flourishes and grows, when its not there, everything withers and dies. Trust acts in the same way, when they is no trust relationship decay, project fail, customers go to competitors, initiatives underperform and work grinds to a crawl.



If developed and leveraged, trust has the potential to create unparalleled success and prosperity in every dimension of life. Simply put, trust is confidence. The opposite of trust is suspicion.

Leaders who build high trust cultures by exhibiting high trust behaviors like Talking Straight which is embedded in the Haniel Core Behaviors personally and within their teams will be at the vanguard of our transition. Modelling these behaviors and fostering them within their teams brings transparency and clear communication, increasing trust levels, speed and reducing costs.

WHAT IT'S ALL ABOUT

TARGET GROUP

Every leader or individual contributor who relies on collaboration and teamwork to achieve their goals. This can include project leaders who have no formal leadership role etc.

LEARNER'S OBJECTIVES

- Understand and develop strategies for increasing personal credibility
- Use high trust behaviors, to build, repair and extend trust levels in working relationships, internally or externally
- Increase alignment and branding both internally and externally with trust

FORMAT

1-day virtual delivery with face-2-face delivery available upon request.
Train the trainer available for Team or Department adoption.

LANGUAGE

English initially, German following later
(other languages are available for train the trainer option)



HOW IT IS ORGANIZED



Registration Process

There is two ways how you can run this program:

Customized Program

Are you interested to run this program with your team or in your function/area? That makes total sense – all you need to do is contact us and we'll find the right format and time for the training!

Open Program

Are you an individual and simply want to sign up for the training, while learning together with others from the Haniel Group? Please register by filling out the form on our website haniel.de/academy.

Dates and Time

We offer a pilot training in 2023. If there is demand we will add further dates. The virtual training will take place from 9 am to 5 pm (CET) including breaks.

Wednesday, January 25, 2023

Costs

Pilot is for free (training costs are 300 € net costs per participant for the virtual training)

Costs for customized programs will vary, depending on the individual requests.

Contact Persons



Nomination & Organization

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Program Lead

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Do you want to become a facilitator?

The train the trainer process allows teams and departments to deliver the learning to entire audience, in the language you want, at the cost you can afford, with the level of customisation that suits your team, department, division or organisation. If you want to become a facilitator, please reach out to us!

Train-the-Trainer Process



1. Attend the program as a participant
2. Review trainer notes and facilitator videos and support content
3. Attend a train the trainer process, virtual or face to face
4. Deliver first program with coaching.
5. Review feedback and agree on next steps with you coach
6. Annual training review to maintain train the trainer status.

