

Franz Haniel Subgroup  
Investor Information  
2019



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# Franz Haniel Subgroup

## Statement of financial position

## ASSETS

EUR million	Note	31 Dec. 2019	31 Dec. 2018
Property, plant and equipment		28.9	29.7
Intangible assets		20.5	20.5
Investments in affiliated companies	1	1,959.3	1,491.3
Investments accounted for at equity	2	295.3	989.9
Financial assets	3	337.9	329.0
Other non-current assets	4	0.2	21.6
Deferred taxes		86.6	60.6
Non-current assets		2,728.8	2,942.5
Inventories		0.0	0.1
Receivables from affiliated companies and other current assets	5	298.0	320.0
Financial assets	6	101.8	278.8
Income tax assets		20.4	29.2
Cash and cash equivalents		531.7	83.7
Assets held for sale	7	115.5	0.0
Current assets		1,067.3	711.8
Total assets		3,796.1	3,654.3

## EQUITY AND LIABILITIES

EUR million	Note	31 Dec. 2019	31 Dec. 2018
Equity of shareholders of Franz Haniel & Cie. GmbH		2,983.2	2,849.2
Non-controlling interests		2.7	3.0
Equity	8	2,985.9	2,852.1
Financial liabilities	9	115.8	121.4
Pension provisions	10	126.3	109.1
Other non-current provisions	10	25.1	18.3
Deferred taxes		0.0	0.0
Non-current liabilities		267.3	248.7
Financial liabilities	9	501.6	511.2
Current provisions	10	23.0	25.1
Trade payables and similar liabilities		0.4	0.7
Income tax liabilities		0.6	1.0
Other current liabilities	11	17.3	15.4
Current liabilities		542.9	553.4
Total equity and liabilities		3,796.1	3,654.3

# Franz Haniel Subgroup

## Income statement

EUR million	Note	2019	2018
Other operating income		6.5	10.2
Personnel expenses	12	-43.0	-34.9
Other operating expenses		-22.8	-13.1
EBITDA		-59.3	-37.8
Depreciation and amortisation		-2.4	-2.0
Operating profit		-61.7	-39.8
Result from investments accounted for at equity	2	40.7	-707.6
Other investment result	13	113.6	122.6
Finance costs	14	-20.9	-25.2
Other net financial income	15	9.1	46.9
Net financial income		142.6	-563.3
Profit before taxes		80.9	-603.1
Income tax expenses		41.5	41.1
Profit after taxes from continuing operations		122.4	-562.0
Profit after taxes from discontinued operations	16	-23.6	-321.0
Profit after taxes		98.9	-883.0
of which attributable to non-controlling interests		-0.1	0.7
of which attributable to shareholders of Franz Haniel & Cie. GmbH		99.0	-883.7

# Franz Haniel Subgroup

## Statement of comprehensive income

EUR million	Note	2019	2018
Profit after taxes		98.9	-883.0
Remeasurements of defined benefit plans recognised in other comprehensive income		-18.1	-3.6
Deferred taxes on remeasurements of defined benefit plans recognised in other comprehensive income		5.5	1.1
Remeasurements of defined benefit plans		-12.5	-2.5
Pro-rata other comprehensive income not to be reclassified to profit or loss from investments accounted for at equity		-32.7	3.6
Income and expenses recognised in equity from remeasurement of financial investments in equity instruments		0.0	
Deferred taxes on remeasurement of equity instruments		0.0	
Remeasurement of financial investments in equity instruments		0.0	
Total other comprehensive income not to be reclassified to profit or loss		-45.2	1.1
Income and expenses recognised in equity from changes recognised directly in equity of investments accounted for at equity		38.7	-23.4
Reversals recognised in profit or loss		105.6	63.8
Other comprehensive income from investments accounted for at equity		144.3	40.4
Total other comprehensive income to be reclassified to profit or loss and reversals recognised in profit or loss		144.3	40.4
Total other comprehensive income	10	99.1	41.5
of which attributable to non-controlling interests		0.0	0.0
of which attributable to shareholders of Franz Haniel & Cie. GmbH		99.1	41.5
Comprehensive income		198.0	-841.5
of which attributable to non-controlling interests		-0.1	0.7
of which attributable to shareholders of Franz Haniel & Cie. GmbH		198.0	-842.2

# Franz Haniel Subgroup

## Statement of changes in equity

## CHANGES IN 2019

EUR million	Subscribed capital	Capital reserve	Accumulated other comprehensive income	Retained earnings	Treasury shares	Equity of shareholders of Franz Haniel & Cie. GmbH	Non-controlling interests	Equity
As at 1 Jan. 2019 before adjustments	1,000.0	678.0	-361.0	1,555.5	-23.3	2,849.2	3.0	2,852.1
Changes in accounting policies								
As at 1 Jan. 2019	1,000.0	678.0	-361.0	1,555.5	-23.3	2,849.2	3.0	2,852.1
Dividends				-60.0		-60.0	-0.2	-60.2
Changes in the scope of consolidation	0.0	0.0	63.2	-63.2		0.0		0.0
Capital measures						0.0	0.0	0.0
Changes in treasury shares					-4.0	-4.0		-4.0
Comprehensive income			99.1	99.0		198.0	-0.1	198.0
of which profit after taxes				99.0		99.0	-0.1	98.9
of which other comprehensive income			99.1			99.1		99.1
As at 31 Dec. 2019	1,000.0	678.0	-198.7	1,531.3	-27.3	2,983.2	2.7	2,985.9

## CHANGES IN 2018

EUR million	Subscribed capital	Capital reserve	Accumulated other comprehensive income	Retained earnings	Treasury shares	Equity of shareholders of Franz Haniel & Cie. GmbH	Non-controlling interests	Equity
As at 1 Jan. 2018	1,000.0	678.0	-433.5	2,533.3	-18.5	3,759.3	5.7	3,765.0
Changes in accounting policies			-1.6	-1.4		-3.0		-3.0
As at 1 Jan. 2018	1,000.0	678.0	-435.2	2,531.9	-18.5	3,756.3	5.7	3,762.0
Dividends				-60.0		-60.0	-1.9	-61.9
Changes in the scope of consolidation		0.0	32.7	-32.7		0.0	-1.6	-1.6
Capital measures						0.0		0.0
Changes in treasury shares					-4.9	-4.9		-4.9
Comprehensive income			41.5	-883.7		-842.2	0.7	-841.5
of which profit after taxes				-883.7		-883.7	0.7	-883.0
of which other comprehensive income			41.5			41.5		41.5
As at 31 Dec. 2018	1,000.0	678.0	-361.0	1,555.5	-23.3	2,849.2	2.9	2,852.1



# Franz Haniel Subgroup

## Statement of cash flows

For the purpose of providing information to investors, the cash flow of the Franz Haniel Subgroup is presented below in a format that reflects the source and application of funds approach used for business management purposes. The measure of earnings indicated by the statement of cash flows is the change in net financial liabilities to third parties, which is calculated by subtracting cash and cash equivalents from financial liabilities to third parties (Note 9).

EUR million	2019	2018
Dividends received	178	218
Other operating cash flow	-58	-38
Interest paid	-2	-16
Operating cash flow	118	164
Dividend payments to shareholders	-60	-62
Purchase of treasury shares/capital payback to minorities	-4	-6
Divestments/investments	400	396
Cash flows from miscellaneous derivatives	15	6
Cash change in net financial liabilities to third parties	469	498
Non-cash change in net financial liabilities to third parties	-6	-7
Change in net financial liabilities to third parties	463	491

Interest payments include EUR 13 million in interest inflows (previous year: EUR 10 million) and EUR 15 million in interest outflows (previous year: EUR 26 million). Income tax payments in the amount of EUR 2 million (previous year: EUR 0 million) were made during the financial year.

The interest inflows for the current year were offset in previous years by outflows for the acquisition of interest-bearing financial assets with fixed payment dates, some of which were recognised at significant premiums. Taking this effect into account, interest outflows of EUR -3 million are attributable to the financial year 2019 (previous year: EUR -18 million), the inflows for divestments/investments are accordingly higher (previous year: greater inflows).

Cash flows from miscellaneous derivatives consisted in both years solely of the proceeds in relation to an obligation to deliver ordinary shares in METRO AG in connection with their sale.

# Notes

## A. General basis of presentation

### Accounting principles

These consolidated financial statements of the Franz Haniel Subgroup serve the purpose of informing the capital market about the net assets, financial position and results of operations of Franz Haniel & Cie. in its capacity as an investor. Against this background, the majority investments in the BekaertDeslee, CWS, ELG, Optimar, ROVEMA and TAKKT business units, and their subsidiaries, have not been fully consolidated in these consolidated financial statements of the Franz Haniel Subgroup.

For the rest, subject to certain limitations, the consolidated financial statements of the Franz Haniel Subgroup for the year ended 31 December 2019 have been prepared in accordance with the mandatory International Financial Reporting Standards (IFRS) in effect on the reporting date and adopted by the Commission of the European Union, and in accordance with the supplementary requirements applicable under Section 315e (1) HGB (Handelsgesetzbuch – German Commercial Code). These limitations relate to the scope of disclosures in the notes.

The accounting policies applied by the Haniel Group were also applied in the preparation of these consolidated financial statements of the Subgroup. They are described in Haniel's consolidated financial statements, which are published on its website ([www.haniel.de/en](http://www.haniel.de/en)). Given that the function of the consolidated financial statements for the Subgroup is primarily to provide investors with relevant information, the disclosures and explanations contained in these notes deviate from IFRSs.

The Franz Haniel Subgroup consolidated financial statements are integrated, in the present form, into Haniel's consolidated financial statements. Excerpts are contained in the "Holding and other companies" segment as well as the "CECONOMY financial investment" segment of the segment report in Haniel's consolidated financial statements.

The reporting currency is the euro; all figures are presented in millions of euros (EUR million). In rare cases, this can give rise to rounding differences. For enhanced transparency of presentation, certain items in the statement of financial position and the income statement have been combined. These are explained in detail in the notes. In accordance with IAS 1, the statement of financial position has been classified into non-current and current items. The income statement has been prepared using the nature of expense method.

### Consolidation principles

The investments in the holding companies of the BekaertDeslee, CWS, ELG, Optimar, ROVEMA and TAKKT business units are measured at cost and are included in the investments in affiliated companies.

Associates as defined by IFRS 11 and associates as defined by IAS 28 are accounted for using the equity method. Associates are companies on which significant influence is exercised. This is normally assumed to be the case with an equity investment of between 20 and 50 per cent.

Intra-Group profits and losses, sales, income and expenses as well as receivables and payables between companies included in the consolidated financial statements of the Subgroup are eliminated.

#### Scope of consolidation

Aside from Franz Haniel & Cie. GmbH, eleven domestic and foreign companies were fully included in the consolidated financial statements of the Subgroup as at 31 December 2019.

- Haniel Finance Deutschland GmbH
- Haniel Finance B.V.
- Haniel Beteiligungs-GmbH
- Schacht One GmbH
- GEWERKSCHAFT SCHIFFSRUDER Verwaltungsgesellschaft für Bergvermögen mbH
- Objekt Niederlehme Verwaltungsgesellschaft mbH
- Objekt Niederlehme Verwaltungsgesellschaft mbH & Co. Grundstücks KG
- VBM Grundstücks- und Projektentwicklungsgesellschaft AG
- Haniel Immobilien Verwaltungsgesellschaft mbH
- Haniel Immobilien GmbH & Co. KG
- SATURA Grundstücksverwaltungsgesellschaft mbH & Co. KG

There were no changes as compared to the previous year.

The fully consolidated subsidiaries are generally wholly owned.

Aside from the fully consolidated subsidiaries, one (previous year: two) associated company is recognised in the Subgroup's consolidated financial statements using the equity method.

## B. Notes to the statement of financial position

### 1 Investments in affiliated companies

Investments in affiliated companies chiefly comprise the investments in the holding companies of the BekaertDeslee, CWS, ELG, Optimar, ROVEMA and TAKKT business units and are measured at cost in the amount of EUR 1,959 million (previous year: EUR 1,491 million). The increase during the current year resulted from the acquisition of the minority interest in an affiliated company previously held by third parties and the increase in the capital reserve at another affiliated company.

### 2 Investments accounted for at equity

EUR million	2019	2018
As at 1 Jan.	989.9	2,466.7
Changes in equity interest recognised in profit or loss	-15.3	68.8
Profit distributions	-38.3	-77.8
Changes in equity interest recognised in other comprehensive income	111.6	44.0
Impairments and reversals of impairments		-1,097.2
Disposals and transfers	-501.2	-414.6
As at 31 Dec.	295.3	989.9

During the current financial year, further ordinary shares in METRO AG were sold, with the result being that the Subgroup no longer has a significant influence on METRO AG; it is therefore no longer classified as an investment accounted for at equity. The disposals and reclassifications related on the one hand to the disposal of 12.5 per cent of ordinary shares and on the other to the reclassification of the remaining ordinary shares as assets held for sale.

At the reporting date, the item consisted exclusively of the Subgroup's investment in CECONOMY AG.

The CECONOMY investment contributed earnings totalling EUR 41 million. During the current financial year, the Subgroup did not receive any dividends from CECONOMY AG.

The stock market value of Haniel's 22.54 per cent interest (previous year: 22.54 per cent) in the ordinary and preferred shares of CECONOMY AG as at the reporting date amounted to EUR 438 million (previous year: EUR 255 million), valued at a share price of EUR 5.41 per ordinary share (previous year: EUR 3.15 per share).

### 3 Financial assets

EUR million	31 Dec. 2019	31 Dec. 2018
Debt instruments measured at fair value through profit or loss	133.6	26.9
Equity instruments measured at fair value through profit or loss	1.7	0.0
Loans to affiliated companies	202.6	302.1
	337.9	329.0

Debt instruments measured at fair value through profit or loss comprises investment funds held as medium- and long-term investments and structured debt instruments, as well as the Subgroup's investments in venture capital funds. Loans

to affiliated companies include long-term loans to Group companies. That change related primarily to the transfer of a loan tranche falling due as scheduled in the coming year to current financial assets.

#### 4 Other non-current assets

In the previous year, other non-current assets included a life insurance certificate held as a financial investment, which was repaid during the current financial year.

#### 5 Receivables from affiliated companies and other current assets

EUR million	31 Dec. 2019	31 Dec. 2018
Receivables from affiliated companies	294.6	315.2
Derivative financial instruments	0.8	0.8
Other current assets	2.5	4.0
	298.0	320.0

Receivables from affiliated companies include receivables from the financing of Group companies.

Other current assets include non-financial assets such as value added tax receivables and other tax assets in the amount of EUR 0 million (previous year: EUR 0 million) as well as interest claims in the amount of EUR 0 million (previous year: EUR 2 million).

#### 6 Financial assets

EUR million	31 Dec. 2019	31 Dec. 2018
Other securities and fixed-term deposits	20.0	0.0
Debt instruments measured at amortised cost	81.8	278.8
	101.8	278.8

Debt instruments measured at amortised cost includes short-term investments in financial instruments such as corporate bonds and commercial paper, which are held until their scheduled maturity in the course of investments of cash. During the previous year, this item included one fully secured receivable from the disposal of long-term assets, which was settled in full during the current financial year.

#### 7 Assets held for sale

Assets held for sale consist exclusively of the remaining 2.7 per cent interest in the ordinary shares of METRO AG, in respect of which the acquirer has been granted a unilateral option which has not been exercised as at the reporting date.

#### 8 Equity

As at 31 December 2019, the subscribed capital of Franz Haniel & Cie. GmbH remained unchanged at EUR 1,000 million. All shares are fully paid-in and held either directly or indirectly by the Haniel family.

Changes in equity are shown in the statement of changes in equity on page 8.

Treasury shares with a par value of EUR 1 million (previous year: EUR 1 million) were acquired.

The changes in the scope of consolidation related to the disposal of shares in METRO AG, which in the previous year had been included in the consolidated financial statements of the Subgroup as an investment accounted for in accordance with the equity method.

## 9 Current and non-current financial liabilities

Financial liabilities comprise all interest-bearing obligations of the Franz Haniel Subgroup that existed as at the respective reporting dates. The different types and maturities of the current and non-current financial liabilities are shown in the table below:

EUR million	31 Dec. 2019				31 Dec. 2018			
	Up to 1 year	1 to 5 years	More than 5 years	Total	Up to 1 year	1 to 5 years	More than 5 years	Total
Liabilities due to banks	23.2			23.2				0.0
Bonds, commercial paper and other securitised debt	405.1			405.1	450.7			450.7
Liabilities to shareholders	58.7	70.5		129.2	43.6	76.6		120.2
Other financial liabilities	14.3	45.1		59.5	16.9	43.3	1.5	61.7
Financial liabilities to third parties	501.6	115.8		617.4	511.2	119.9	1.5	632.6
Liabilities to affiliated companies				0.0				0.0
Financial liabilities	501.6	115.8		617.4	511.2	119.9	1.5	632.6
of which subordinated				0.0	60.2	119.2	1.5	180.9

The maturities of the liabilities due to banks correspond to the respective financing commitments.

Bonds, commercial paper and other securitised debt contains the exchangeable bond linked to ordinary shares in CECONOMY AG amounting to EUR 405 million (previous year: EUR 451 million). During the current financial year, tranches of the exchangeable bond with a nominal volume of EUR 53 million were repurchased.

The exchangeable bond linked to ordinary shares of CECONOMY AG (formerly METRO AG) with an original nominal volume of EUR 500 million has a term until May 2020. The right of the bondholders to exchange the bond for shares is reported separately from the actual bond under other current liabilities in the statement of financial position as a derivative financial instrument carried at fair value. In accordance with IAS 1.69(d), the bond itself must be reported as a current financial liability.

Liabilities to shareholders relate to shareholders of Franz Haniel & Cie. GmbH.

Net financial liabilities to third parties, including cash and cash equivalents, amounted to EUR 86 million (previous year: EUR 549 million).

## 10 Provisions

EUR million	31 Dec. 2019	31 Dec. 2018
Pension provisions	126.3	109.1
Provisions for personnel	14.3	6.9
Miscellaneous non-current provisions	10.8	11.4
Other non-current provisions	25.1	18.3
Provisions for personnel	12.1	13.9
Miscellaneous current provisions	10.9	11.2
Current provisions	23.0	25.1

The increase in non-current provisions for personnel was attributable in particular to the reorganisation of the Subgroup.

## 11 Other current liabilities

The Other current liabilities are presented in the table below:

EUR million	31 Dec. 2019	31 Dec. 2018
Liabilities for other taxes	0.9	0.6
Liabilities for payroll and social security	0.0	0.1
Accrued expenses	5.2	5.0
Derivative financial instruments	4.9	6.4
Miscellaneous current liabilities	6.2	3.3
	17.3	15.4

## C. Notes to the income statement

### 12 Personalaufwand

Mio. Euro	2019	2018
Löhne und Gehälter	-38.7	-30.5
Soziale Abgaben	-2.2	-2.3
Aufwendungen für Altersversorgung und für Unterstützung	-3.2	-4.3
Auflösung von Personalrückstellungen	1.2	2.2
	-42.9	-34.9

Personnel expenses included non-recurring expenses in connection with the reorganisation of the Subgroup.

### 13 Other investment result

EUR million	2019	2018
Result from investments in affiliated companies	108.6	119.4
Result from financial assets measured at fair value through profit or loss	5.1	3.2
	113.6	122.6

The result from financial assets measured at fair value through profit or loss consists primarily of the change in fair value of investments in venture capital funds.

### 14 Finance costs

EUR million	2019	2018
Interest and similar expenses	-18.5	-23.1
Interest expenses for pension and other provisions	-2.4	-2.1
	-20.9	-25.2

### 15 Other net financial income

EUR million	2019	2018
Interest and similar income	10.8	10.3
Miscellaneous financial income	-1.7	36.6
	9.1	46.9

Changes in the fair value of derivative financial instruments recognised in profit or loss amounted to EUR -1 million in the financial year (previous year: EUR 37 million) and are included in miscellaneous financial income. During the previous year, EUR 37 million was attributable to the change in the fair value of the option component of the exchangeable bond linked to ordinary shares of CECONOMY AG.

The net exchange differences amounted to EUR -1 million in the financial year (previous year: EUR 0 million) and are recognised in miscellaneous financial income.



## 16 Profit after taxes from discontinued operations

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Profit or loss from discontinued operations included the earnings contribution from the investment in METRO AG, 12.50 per cent of the interest in which was disposed of in the current financial year. In the previous year, this figure included in the amount of EUR 443 million impairment.

## D. Other notes

### 17 Financial risk management

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In the context of its operating activities, the Franz Haniel Subgroup and its business units are exposed to financial risks. These primarily include liquidity risks, default risks, and risks resulting from changes in interest and exchange rates. The purpose of financial risk management is to reduce the extent of these financial risks.

Haniel's Management Board lays down the basic guidelines for financial risk management and determines the general procedures to be followed for hedging financial risks. The Subgroup's financial risk management structure mirrors that implemented by the Haniel Group. Further information is provided in Haniel's consolidated financial statements, which are published on its website ([www.haniel.de/en](http://www.haniel.de/en)).

### 18 Contingent liabilities

EUR million	31 Dec. 2019	31 Dec. 2018
Liabilities from		
miscellaneous guarantees	416.2	418.4
	416.2	418.4

As in the previous year, no contingent receivables exist as at the reporting date.

### 19 Value of the investment portfolio

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The value of the investment portfolio as at 31 December 2019 amounted to EUR 4,245 million (previous year: EUR 4,255 million). The market value is calculated as the sum of the valuations of the business units, the CECONOMY AG financial investment and other assets, less net financial liabilities. The listed business units and the financial investments are valued on the basis of three-month average share prices, while the remainder of the business units are valued on the basis of market multiples, and for the financial assets on the basis of fair values as at the reporting date.

### 20 Events after the reporting date

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No reportable events occurred after the reporting date.

### 21 Profit appropriation proposal of Franz Haniel & Cie. GmbH

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After deducting appropriate write-downs and recognising adequate valuation allowances and provisions, the net income for the financial year reported in the annual financial statements of Franz Haniel & Cie. GmbH, prepared in accordance with the German Commercial Code, amounts to EUR 176 million.

The Management Board proposes to pay out a dividend of EUR 60,000,000.00.

The shareholders will therefore receive a dividend of 6 per cent on the subscribed capital of EUR 1,000 million. This represents an amount of EUR 3.00 per EUR 50 ordinary share.

Duisburg, 9 March 2020

The Management Board

A handwritten signature in black ink, appearing to be 'S. Schmidt', written in a cursive style.

Schmidt

A handwritten signature in black ink, appearing to be 'Funck', written in a cursive style.

Funck

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