

# ANNUAL ACCOUNTS PRESS CONFERENCE

DUISBURG, 2 MAY 2011



**Profit before taxes climbs significantly from 164 million to 620 million euros**

- Sales increase by 12% in a positive economic environment
- Improved operating performance notably at ELG, TAKKT and Metro

**Haniel cash flow up slightly by 17 million to 543 million euros**

**Continued moderate investment activity**

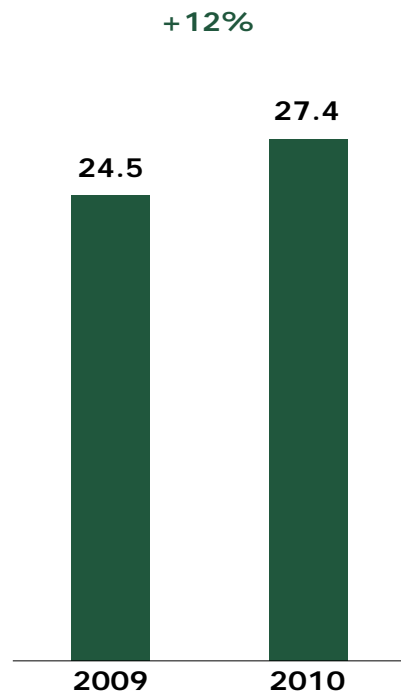
- Decline in capital expenditures of 88 million to 390 million euros due to reduced acquisition activity

**Additional diversification of financing through bond issues at FHC and Celesio**

**Future projects launched at the Haniel Holding Company**

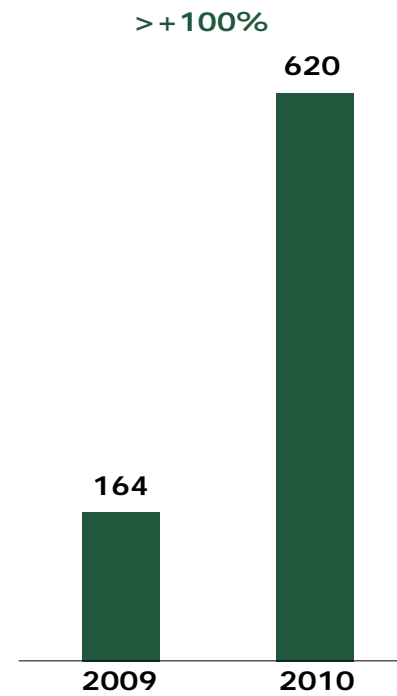
### Sales

Euros in billions



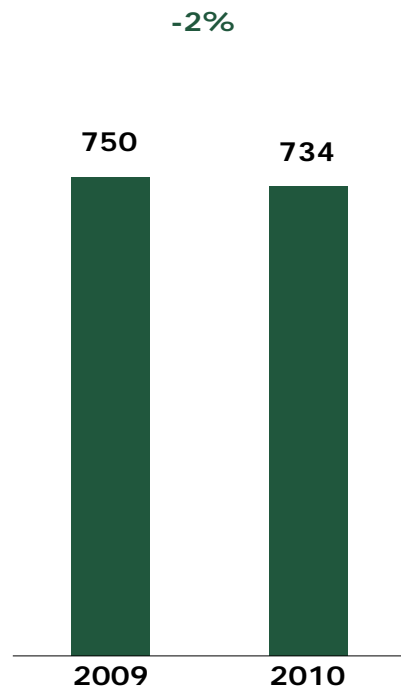
### Profit before taxes

Euros in millions



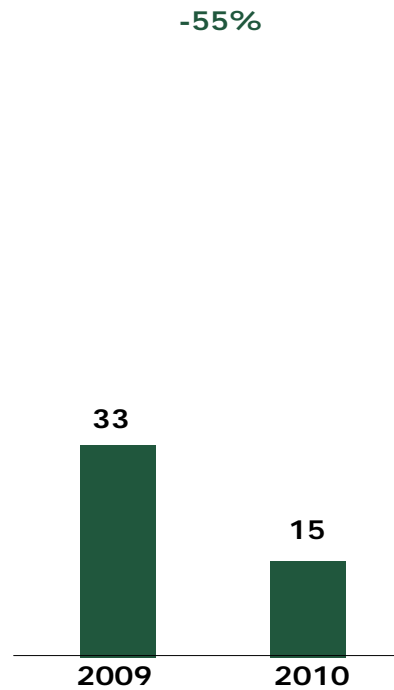
### Sales

Euros in millions



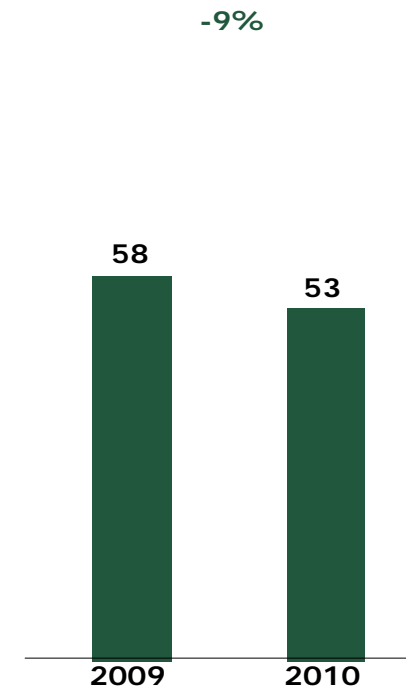
### Operating result

Euros in millions



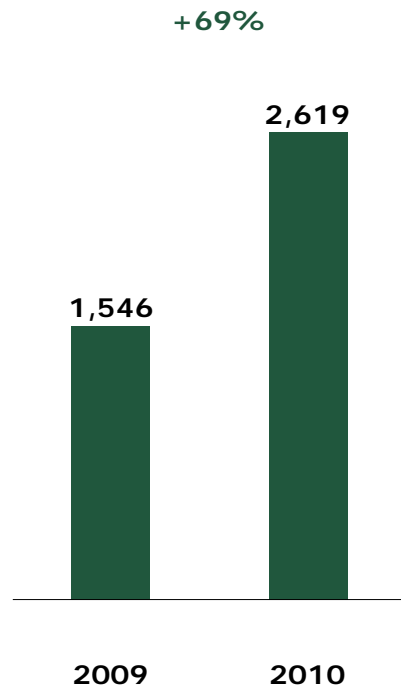
### Operating result before non-recurring effects

Euros in millions



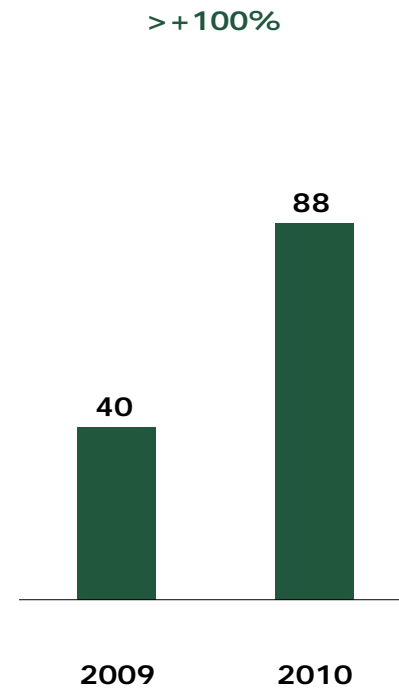
### Sales

Euros in millions



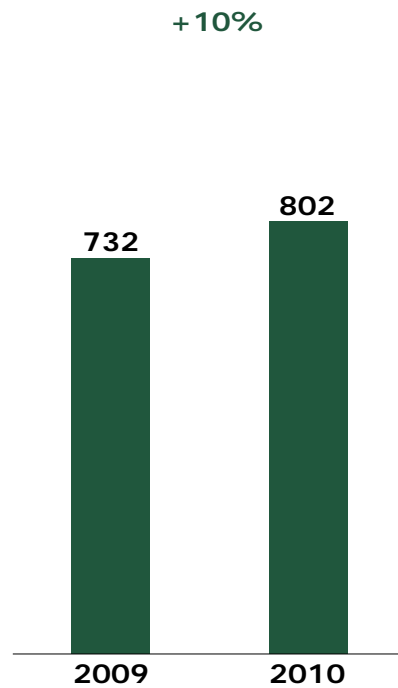
### Operating result

Euros in millions



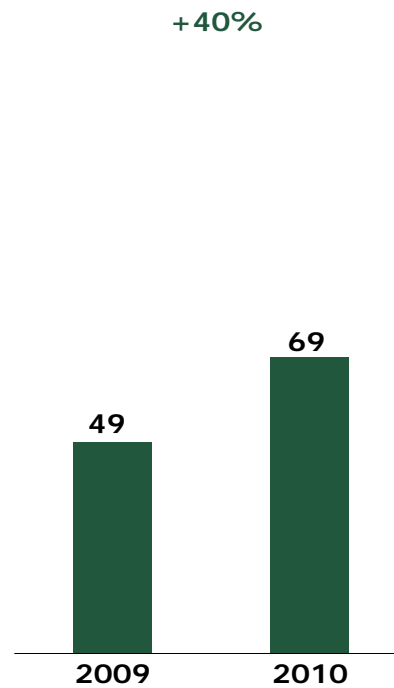
## Sales

Euros in millions



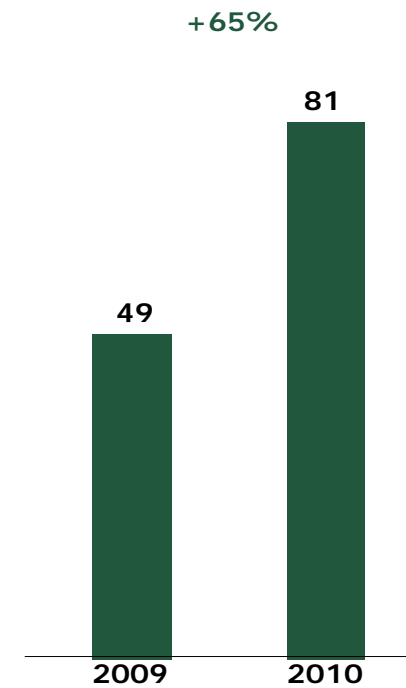
## Operating result

Euros in millions



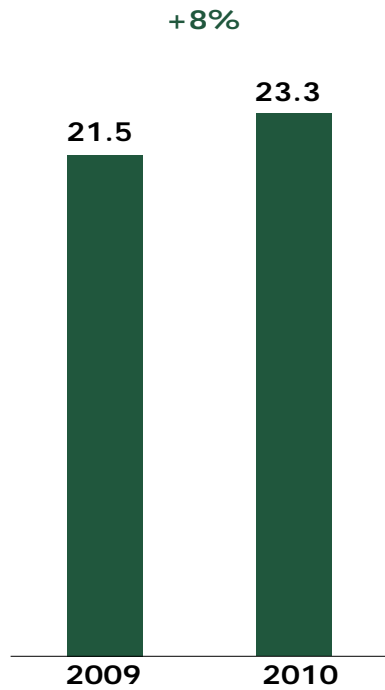
## Operating result before impairment

Euros in millions



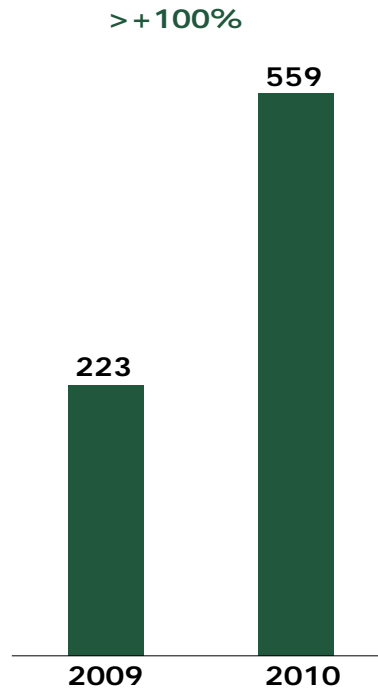
Sales

Euros in billions



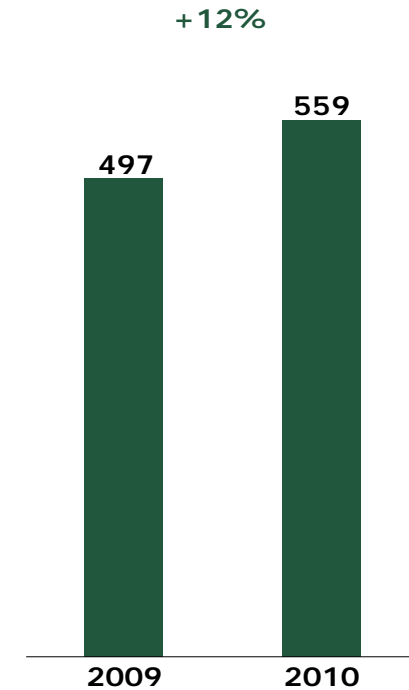
Operating result

Euros in millions



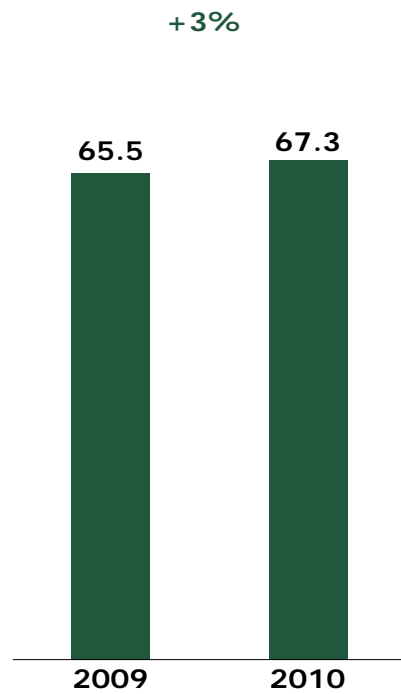
Operating result before impairments

Euros in millions



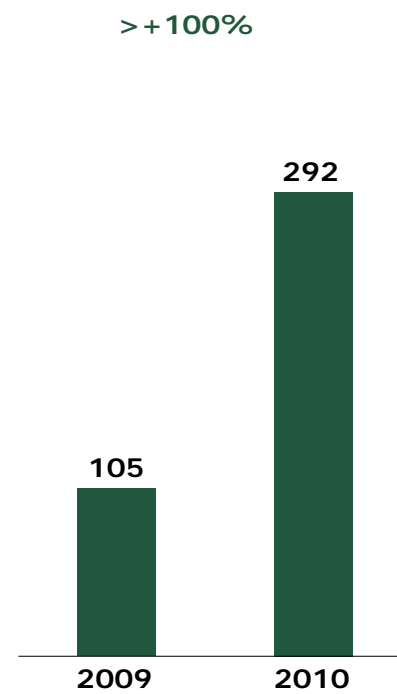
Sales

Euros in billions



Haniel's investment result

Euros in millions



# INCOME STATEMENT

**HANIEL**

Euros in millions	2009	2010	Δ	Δ %
Sales	24,524	27,432	2,908	12%
Operating result	289	663	374	>100%
Investment result	115	293	178	>100%
Interest result	-240	-336	-96	-40%
Profit before taxes	164	620	456	>100%
Income tax expenses	143	166	23	16%
Profit after taxes	21	454	433	>100%
of which minority interest	13	135	122	>100%
of which equity holders	8	319	311	>100%

# STATEMENT OF FINANCIAL POSITION

**HANIEL**

